

Multi-disciplined approach to the development life cycle

Our focused and experienced consultancy and agency teams work closely to provide clients with cohesive and coordinated advice throughout the entire life of the complex property development life cycle. Our clients include public sector bodies, financial institutions, property companies, developers and owner occupiers.

Services

Site preparation/cost mitigation

Value for money due diligence, holding cost mitigation strategies, risk removal, hazard management and land security.

Market led modelling and testing

Viability assessments, alternative use modelling and informal market testing.

Practical acquisition/disposal due diligence

Cost effective due diligence to suit site specific transactional requirements. Interim ecological, site protection and risk management.

Marketing and disposal strategies

Matching alternative methods of marketing and disposal to meet objectives; unconditional or conditional contracts; promotion agreements; option arrangements; joint ventures.

Project management and project monitoring

Protecting clients' interests during development and construction. Co-ordinating planning, infrastructure and disposal strategies. Management of the professional team and monitoring of development partners' performance.

Occupier and leasing strategies

Advice on design and specification to meet commercial best practice. Identification of occupiers and end users to optimise commercial objectives.

Sales and funding

Identifying funding stream, advice on value and transaction structures overage and non-embarrassment arrangements to match client objectives.

“HTC’s Development team brought in-depth market knowledge and insight across the residential, commercial and range of alternative use markets which aided and supported our vision for Filton.” Robin Moxon, Development & Planning Director, Arlington



Oxlo Properties

Sold a portfolio of five shops and advised on refurbishment, letting and investment sales



St John’s Lane Bedminster

Former health centre, sold STP for alternative use. Client: NHS



Tonbridge & Malling BC

Consultancy and site sale for new 17,000 sq ft health centre, doctor’s surgery and pharmacy



Jctn 1, M49 Severnside

Advised Travelodge on the acquisition of a new 91 bed hotel to be constructed adjacent to new motorway junction



London Road, Brighton

Sale for new retail and 232-bed student housing development. Leaseback of part of Co-operative foodstore



ATS, St Philips Bristol

Advising on the disposal of a 0.77 acre site suitable for alternative uses. Client: ATS Euromaster

Contact us



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