

A professional but personal approach

Our Lease Advisory team provides clients with expert advice on commercial rent reviews, lease renewals and lease restructuring solutions. We advise institutional investors, property companies, local authorities, corporate and private clients on all aspects of lease advisory work across all mainstream property types from high street retail, to in-town and out-of-town offices and industrial and distribution properties.

Services

Rent reviews

Rent reviews are focal events: for investors, they are an opportunity to enhance income, whilst for tenants they can help to mitigate overheads. We are experienced in analysing the lease detail and advising on negotiating strategies. Drawing on our agency market intelligence and knowledge of occupational markets, we identify and recommend the most appropriate approach for the progress of rent reviews.

Lease renewals

Lease renewals present opportunities: for tenants, such as obtaining incentives or reduced rent whilst for landlords, asset value can be maximised and income secured. Again technical ability and market data are key strengths which our team demonstrates to achieve the best outcome.

Lease restructuring

Acting for either landlords seeking to enhance their investment or tenants looking to obtain savings for their business, a lease re-gear or restructure can present a timely opportunity. Our team works closely with the client to understand their needs and can draw upon other service lines where necessary.

Dispute resolution

We are experienced in acting as Expert Witnesses in preparing and presenting Expert Reports and Replies in connection with disputed rent reviews and lease renewals. We also receive appointments from the RICS to act as Arbitrators and Independent Experts.

“The time is ripe for landlords and tenants to consider lease restructuring or re-gears.”

Louise Georgi, Director and Head of Lease Advisory



Windmill Hill Business Park, Swindon

Rent review of out of town offices for private landlord investor



Cwbbran Shopping Centre, Cwmbran

Various rent reviews of partly covered shopping centre for corporate landlord client



Ferndown District Council, Dorset

Rent review and lease renewals of retail units in a district shopping centre for corporate client



Treforest Industrial Estate, Pontypridd

Lease renewal of trade counter premises for corporate tenant



The Corridor, Bath

Lease renewal of retail premises in City Of Bath World Heritage Site for private landlord client



Transit Way, Plymouth

Rent review and lease renewals of retail units within shopping centre for corporate client

Contact us

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