



# We bring strong market knowledge to every retail deal

We advise landlords and occupiers giving strategic advice on all elements of retail property. Our strong market knowledge and excellent client relationships allow us to provide valuable recommendations across high street, out of town and leisure projects. We are proud of our long lasting client relationships and ability to adapt to any circumstance the market presents.

## Services

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### Acquisition

Acting for some of the most exciting and innovative brands, we identify and assess opportunities against clients' individual requirements. We pride ourselves on an innate ability to present options that demonstrate a deeper understanding of the market and awareness of future opportunities only achievable by our intimate knowledge.

### Disposal

Dealing with freehold and leasehold disposals, we secure the right tenant or purchaser on the best terms achievable. We work on bespoke marketing campaigns, tailored to our clients' needs on behalf of funds, local authorities and niche investors.

### Consultancy

The ability to receive strategic advice on the retail component of all projects is essential. We provide commentary on rental projections, target tenants for future developments, portfolio management, change of planning consent, rating and other asset management issues.

### Landlord & Tenant

Our landlord and tenant team has an intricate knowledge of transactions and lease structures that allows them to provide best value in an ever changing market.

### Investment

Experienced in creating the best investments, but also to acquire and dispose of retail assets, on traditional campaigns and off market situations. We act throughout the UK for a range of clients from institutional investors to individual owners.

**“The Retail team at HTC are excellent operators who demonstrate time after time an ability to achieve great deals in this difficult market. Their approach is different and coupled with their enthusiasm results will, and do, follow.” John Havard, Thornmaster**



### **City Centre, Bath**

Advising Bath & NE Somerset on their retail estate, concluding a number of lettings in 2018/19



### **Harbourside, Bristol**

Asset management, consultancy and lease re-gears across a substantial leisure holding



### **Finisterre**

National acquisition programme for a quality fashion brand



### **The Co-op Group**

Asset management and agency advice on the south east, south west and Wales non-operational portfolio



### **Seventy One, Cornwall Street, Birmingham**

Marketing three prime leisure opportunities within Colmore Business District



### **Screwfix**

Acquiring high street shops primarily located within the M25 and across the south of England

#### **Contact us**

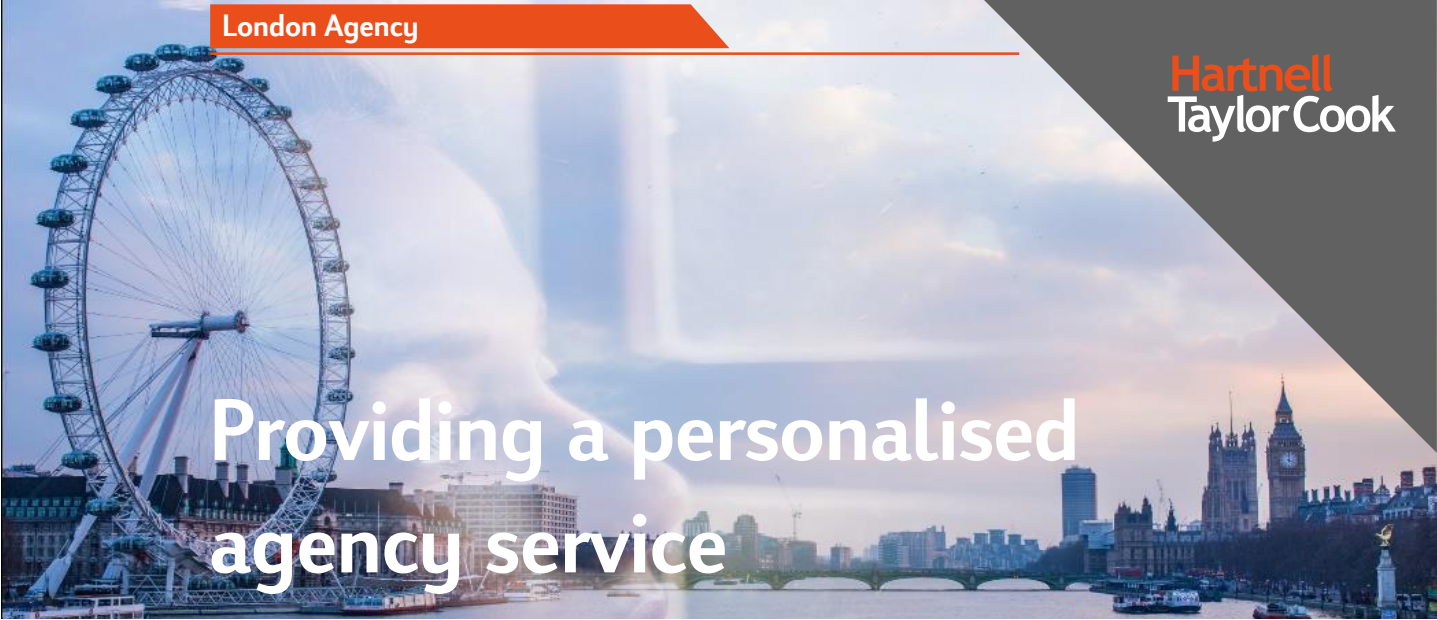
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# Providing a personalised agency service

We provide an array of owners and occupiers with strategic advice on all transactional elements of commercial property. Our versatile market and sector knowledge enables us to offer multifaceted advice to our clients across industrial, retail, leisure and mixed use property. We pride ourselves on a personalised approach to client care and build our long lasting relationships on the promise of invaluable expertise from a familiar and dependable contact - this is what makes us extraordinary.

## Services

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### Acquisition

We identify and assess opportunities against clients' individual requirements, priding ourselves on an innate ability to present options that demonstrate a deeper understanding of the market and awareness of future opportunities only achievable by our intimate knowledge.

### Disposal

Dealing with freehold and leasehold disposals, we secure the right tenant or purchaser on the best terms achievable. We work on bespoke marketing campaigns, tailored to our clients' needs on behalf of funds, local authorities and niche investors.

### Consultancy

The ability to obtain strategic and personalised advice on projects is essential for our clients. We provide commentary on rental projections, target tenants for future developments, portfolio management, change of planning consent, rating and other asset management issues.

### Landlord & Tenant

Our Landlord & Tenant team has an intricate knowledge of transactions and lease structures that allows them to provide best value in an ever changing market.

### Investment

Acting for institutional investors to individual owners across the UK, we are experienced in creating the best investments but also in acquiring and disposing commercial assets, on traditional campaigns and off market situations.

**“They’re reliable, HTC get things done and it’s reassuring to have them on board. I get the advice I need in a professional but also a personable way.”**

**Mark Moles - Screwfix Estate & Acquisitions Manager**



### **ATS Euromaster**

Asset management, valuation, disposal and lease acquisition in south of England and Wales



### **Ollie Quinn**

Retained to expand the UK retail portfolio for an established Canadian eyewear brand



### **The Co-op Group**

Strategic asset advisors for the non-operational south east property portfolio



### **Tonbridge and Malling Borough Council**

Development consultancy, valuations, strategic advice and land sales



### **Screwfix**

Retained to acquire trade counter units in London, south east and East Anglia supporting a target for 55 new stores in 2019



### **Fabrique**

Trusted UK property advisors for artisan bakers and coffee maker. Instructed to acquire high street units across London

#### **Contact us**

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