

# Delivering innovative, practical and reliable business rates advice

The cost of business rates paid by many businesses can be substantial. For many businesses their rates liability is almost as important as their rental liabilities. The actual rate in the pound is one of the highest in the world being almost 50% of the rateable value. Navigating ones way around how assessments may be challenged or liabilities reduced can be extremely complex. We continually identify opportunities to reduce or mitigate rates liabilities for both owners and occupiers.

## Services

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### **Reduction in rateable value**

Through the Check Challenge Appeal process we can achieve substantial reductions in rateable values for the 2017 List.

### **Disturbance/building works reductions**

We identify opportunities for temporary rates relief due to building works and road works which affect a business.

### **Part occupied relief**

This is an effective method of temporary reducing rates liability when not all of the floor space is being occupied.

### **Empty rate relief**

This includes reduction to zero during substantial building works/refurbishments.

### **Empty rate mitigation**

There are a number of avenues to mitigate empty rates through temporary occupation.

### **Splits and mergers**

This can lead to savings due to quantum and empty rates relief following a split.

## Expertise in action



### Achieving rate reduction of 63% Denbies Winery

By demonstrating to the VO an inaccurate valuing method HTC achieved a massive rates saving of £443,000 for 2015-2021 period.

## Client Quote

“Due the successful reduction of our business rates it will make things that much easier next year with all the uncertainty swirling around at the moment.

**Chris White,**  
Chief Executive,  
Denbies Wine  
Estate Ltd



### Completion notice appeal at Sutton Yard, EC1

Successfully appealed two completion notices, saving over £1,000,000 in empty rates for the freeholder.

## About us

HTC's Rating team is headed up by Martin Davenport, the immediate past president of the Rating Surveyors Association, and covers all types of properties. They include retail, offices, industrial, hotels, restaurants, equestrian centres, nightclubs and vineyards as well as public sector establishments including universities, health centres, nursing homes and coastguard stations and ambulance stations.

### Contact us

7-10 Chandos Street  
Cavendish Square  
London W1G 9DQ  
T. 020 7491 7323  
[htc.uk.com](http://htc.uk.com)



**Martin Davenport, Partner**  
Direct Dial: 020 7788 3809  
email: [martin.davenport@htc.uk.com](mailto:martin.davenport@htc.uk.com)



**Rupert Boheimer, Consultant**  
Direct Dial: 07982 909880  
email: [rupert.boheimer@htc.uk.com](mailto:rupert.boheimer@htc.uk.com)